



FIFTH
E S T A T E

PROFILES OF THE PRINCIPALS

Ian Wiskin BA, LLB

Ian Wiskin has with over 30 years' of practical experience as a corporate advocate representing the commercial interests of corporations and industry groups to government and the market.

He specialises in corporate, political and legislative advice; project management; acts as a direct advocate for corporations and industry organisations to government, community and commercial enterprises and specialises in providing strategic advice on management of public policy impacts on commercial objectives.

Mr Wiskin provides direct, board-level strategic advice to a number of corporations. In particular he has arranged and co-ordinated the project approvals, funding and construction of a range of ventures, including major resource, defence, water and construction projects.

He provides political, policy and implementation advice to all political parties, Ministers and Members of Parliament irrespective of political persuasions on a broad range of issues affecting commercial strategic objectives including development planning, project approvals and JV negotiations.

He has acted for commercial interests in the mining, aviation, defence, agribusiness, pharmaceutical, waste management, metal smelting, land development and alternative fuel industries.

Mr Wiskin commenced his professional career as Adviser to the Leader of the Opposition on foreign affairs and defence and the Office of the Prime Minister, with responsibility for development projects and associated policy implementation. He also represented Australia in diplomatic and trade negotiations.

He assisted the Cabinet Secretariat and was seconded to a number of Commonwealth Ministers to manage policy development and implementation.

Mr Wiskin has also represented a number of corporate interests as a strategic analyst in Washington and the United Nations.

On his return to Australia Mr Wiskin joined the international public affairs company, Burson-Marsteller Inc and became Corporate Affairs Director - Asia and Australasia and represented the interests of many Fortune 500 companies to national governments within the Asia Pacific region.

Mr Wiskin has also held the positions of Executive Director, NSW Chamber of Mines, Metals & Extractive Industries – a representative body for the mining industry and Project Director, Pratt Water Murrumbidgee Project.

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